

## **ASX Announcement**

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13 October 2014

## BT Investment Management Limited (BTIM) – funds under management (FUM) for the quarter ended 30 September 2014

## **Funds under management**

(AUD \$bn)	30-Jun-14 Closing FUM	Net Flows	Other*	FX Impact	30-Sep-14 Closing FUM
Institutional	16.0	(0.5)	0.2	-	15.7
Wholesale	4.8	0.1	(0.1)	-	4.8
Westpac/BTFG					
- Legacy Retail	9.2	(0.3)	0.0	-	8.9
- Other	9.2	0.0	0.1	-	9.3
TOTAL BTIM FUM	39.2	(0.7)	0.2	-	38.7
Segregated Mandates	8.1	(0.3)	0.2	0.2	8.2
OEIC/Mutual Funds	18.0	0.9	0.0	0.6	19.5
TOTAL JOHCM FUM	26.1	0.6	0.2	0.8	27.7
TOTAL FUM	65.3	(0.1)	0.4	0.8	66.4

<sup>\*</sup>Other includes investment performance, market movement and distributions

## Note:

- 1. During the quarter the BTIM Group experienced negative net flows of \$0.1bn driven by \$0.5bn in institutional cash and fixed interest redemptions.
- The effect on BTIM Group revenue of the net flows during the September quarter is an increase to annualised fee income of \$4.5m.
- 3. The Australian dollar weakened relative to the pound during the quarter with the GBP/AUD rate moving from 1.00/1.8067 as at 30 June 2014 to 1.00/1.8574 as at 30 September 2014.

For further information on this announcement, please contact:

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